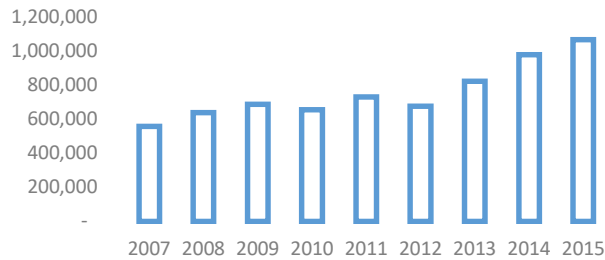
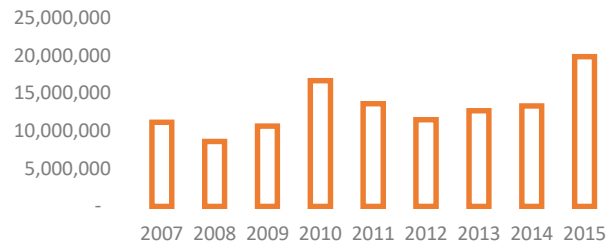


FACT SHEET: Director Remuneration – Technology and Telecommunications

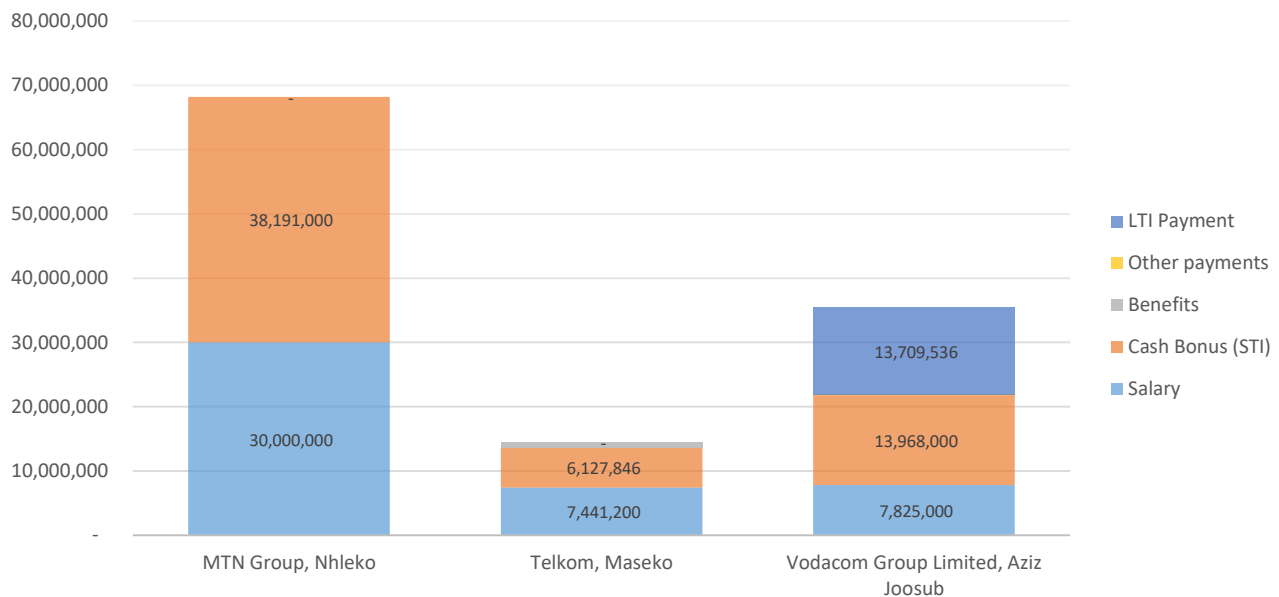
Average Non-Executive Remuneration (ZAR):
Excl LTI



Average Executive Remuneration (ZAR): Excl
LTI



TECHNOLOGY AND TELECOMMUNICATIONS CEO REMUNERATION (ZAR) 2016



The companies within which LTI's payments were not clearly stated and who need to improve their reporting methodologies were **Telkom and Vodacom**.

Non-Executive Directors: **9%** average increase in annual remuneration between 2015 and 2016.

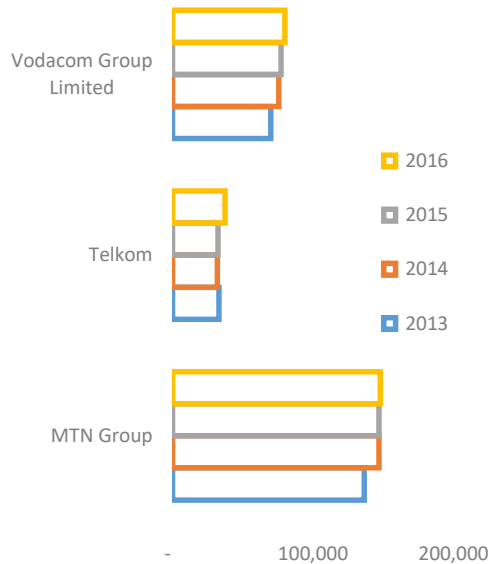
Executive Directors: **49%** average increase in annual remuneration between 2015 and 2016.

All the CEO's reviewed as part of the technology and telecommunications sector served a full year in their positions. It can be seen that STI played a more apparent role than LTI's in the sector. The **MTN Group CEO, Phuthuma Nhleko** received a **R 38 191 000** STI in 2016. The highest overall remuneration was also rewarded to him and amounts to **R 68,191,000**.

FACT SHEET: Revenue and Profit - Technology and Telecommunications Sector

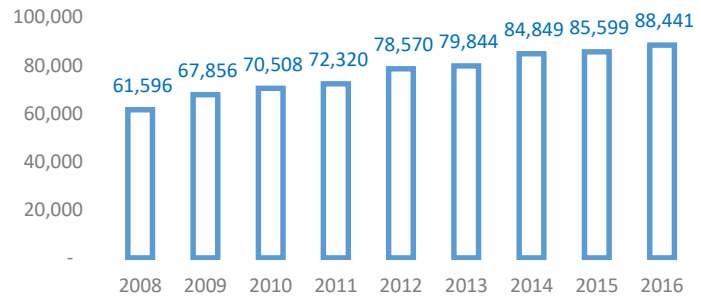
REVENUE:

**MNC Revenue 2013 - 2016 (R'mill):
Technology and
Telecommunications**



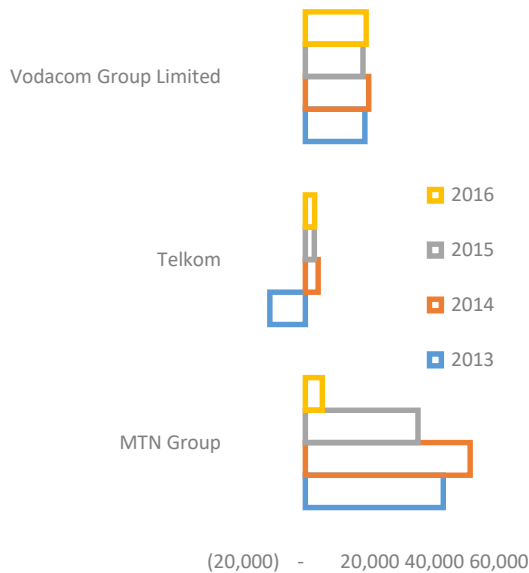
Average revenue growth within the technology and telecommunications sector was found to be **3%** between 2015 and 2016. None of the relevant companies saw any decreases in their revenue streams.

Average Revenue 2008 - 2016 (R'mill): Technology and Telecommunications



PROFIT BEFORE TAX:

**MNC PBT 2013 - 2016 (R'mill):
Technology and Telecommunications**



The average PBT levels in the technology and telecommunications sector have been decreasing steadily since 2014 although all companies were still operating at a profit. The average year-on-year PBT growth has decreased by **-51%** in 2016.

Average PBT 2008 - 2016 (R'mill): Technology and Telecommunications

