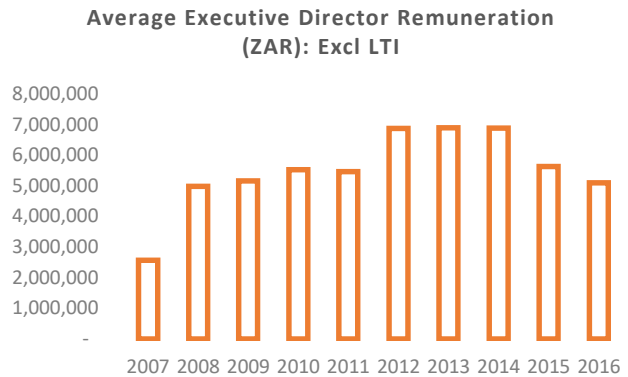
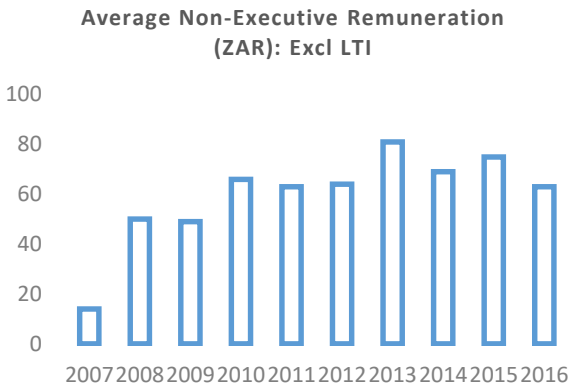
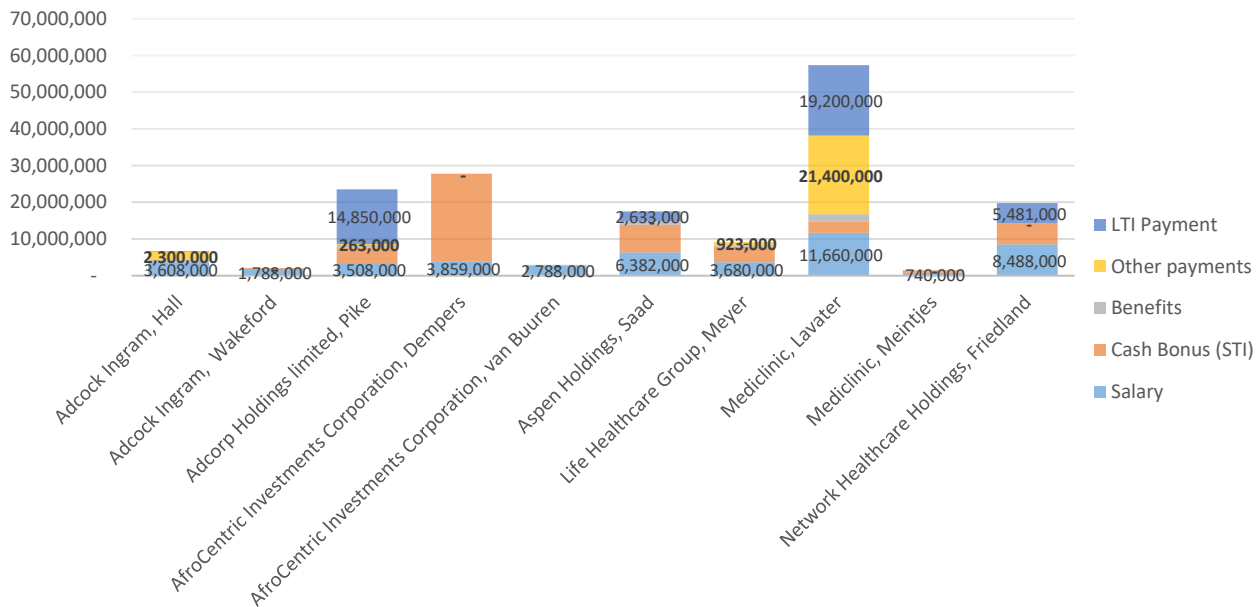


## FACT SHEET: Director Remuneration – Training and Health Sectors



### TRAINING AND HEALT SECTORS CEO REMUNERATION (ZAR) 2016



There was a slight decrease in the year-on-year average remuneration growth rate for Executive Directors (-9%) and an increase in that of Executive Directors (32%).

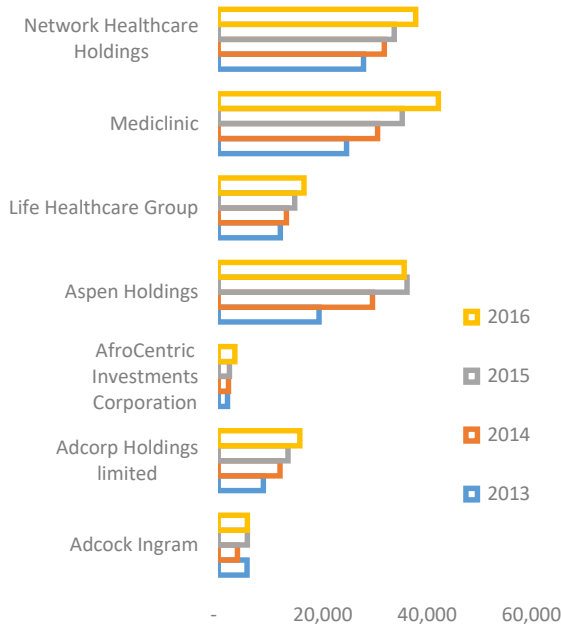
Among the companies reviewed as part of the training and health sectors, **AfroCentric Investments Corporation** was identified as an MNC in which there is room for improvements regarding executive remuneration transparency. It was further noted that AfroCentric Investments Corporation, Aspen Holdings, Life Healthcare Group and Mediclinic appointed a new CEO during 2016.

**Mediclinic CEO, Ronald Lavater**, who resigned in February 2016, received the highest remuneration package (excluding LTI) of **R 38,140,000**. This was topped up by an LTI payment of **R 19,200,000**. As a result, he took home a total package of **R 57,340,000** in 2016.

# FACT SHEET: Revenue and Profit – Training and Health Sectors

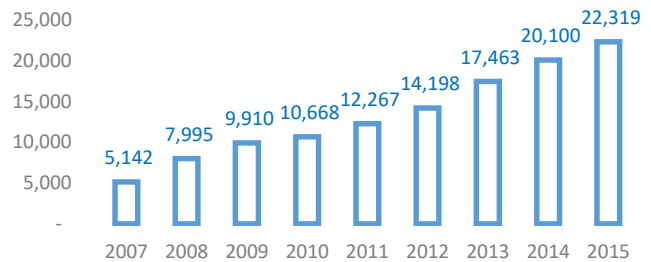
## REVENUE:

**MNC Revenue 2013 - 2016 (R'mill): Training and Health**



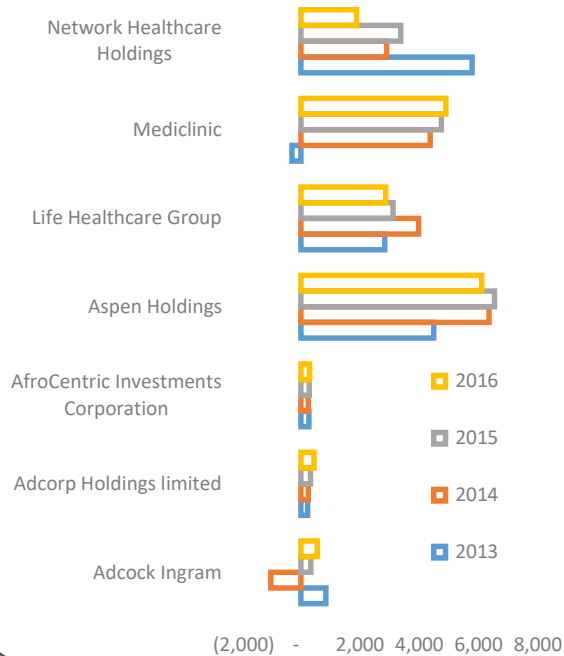
In the training and health sectors, Mediclinic showed the highest revenue margins. It is further observable that there has been an overall **11%** increase in average revenue between 2015 and 2016. This increase builds on the increasing revenue levels experienced since 2007.

**Average Revenue 2008 - 2016 (R'mil): Training and Health**



## PROFIT BEFORE TAX:

**MNC PBT 2013 - 2016 (R'mill): Training and Health**



The PBT in the training and health sectors shows a similar trend to that of the revenue illustrated above although a slight annual year-on-year growth rate decrease of **-9%** took place in 2016. During 2012 there was a sharp decrease in the average profit made as a result of

**Average PBT 2008 - 2016 (R'mill): Training and Health**

